

Labor Negotiator Attorney

Sacramento

Opportunity:

As a Labor Negotiator, you will represent and advise public school districts across California in collective bargaining, labor negotiations, administrative hearings, and arbitrations. You will handle complex labor and employment issues and provide strategic advice and counsel.

The ideal candidate will have strong negotiation, communication, and analytical skills. Candidates must exude professionalism and integrity with a passion to serve public agency clients. Experience with administrative hearings and labor disputes is highly desirable.

Qualifications:

- Juris Doctor (J.D.) degree from an accredited law school.
- Admission to the State Bar of California and in good standing.
- 3+ years of experience, preferably in education law, public agency law, or related areas.
- Strong legal research, writing, and analytical skills.
- Excellent communication and interpersonal abilities.
- Ability to manage multiple tasks and deadlines in fast-paced environment.
- Passion for advocating for educational institutions and public agencies.

Salary: \$140,000 - \$225,000/year

The posted range represents the full span for the role and does not indicate that every hire will be placed at the top of the range.

Lozano Smith is committed to giving all employees the opportunity to experience meaningful, impactful work. We consider a variety of factors, including skills, qualifications, and experience, among others. We provide competitive salary, benefits, and bonus programs.

Discover Lozano Smith

We are California's leading public agency law firm, where professionals thrive and grow. Experience a collaborative, fulfilling culture driven by mentorship, development, and community engagement.

Lozano Smith values diversity, fostering an inclusive environment where varied perspectives enrich our work and culture. Our dedication to equity and representation ensures a dynamic team that reflects the communities we serve.

Spotlight on Culture

- Mentoring Program
- Professional Development
- Child-Friendly Business Award
- Community Engagement Projects
- Collaborative Environment
- No Jerks Rule

Focus on Schools and Community

Partnering with school districts, community colleges, cities, counties and all types of public agencies is at the core of what we do. Our 30+ year commitment has positively impacted countless students and communities throughout California.